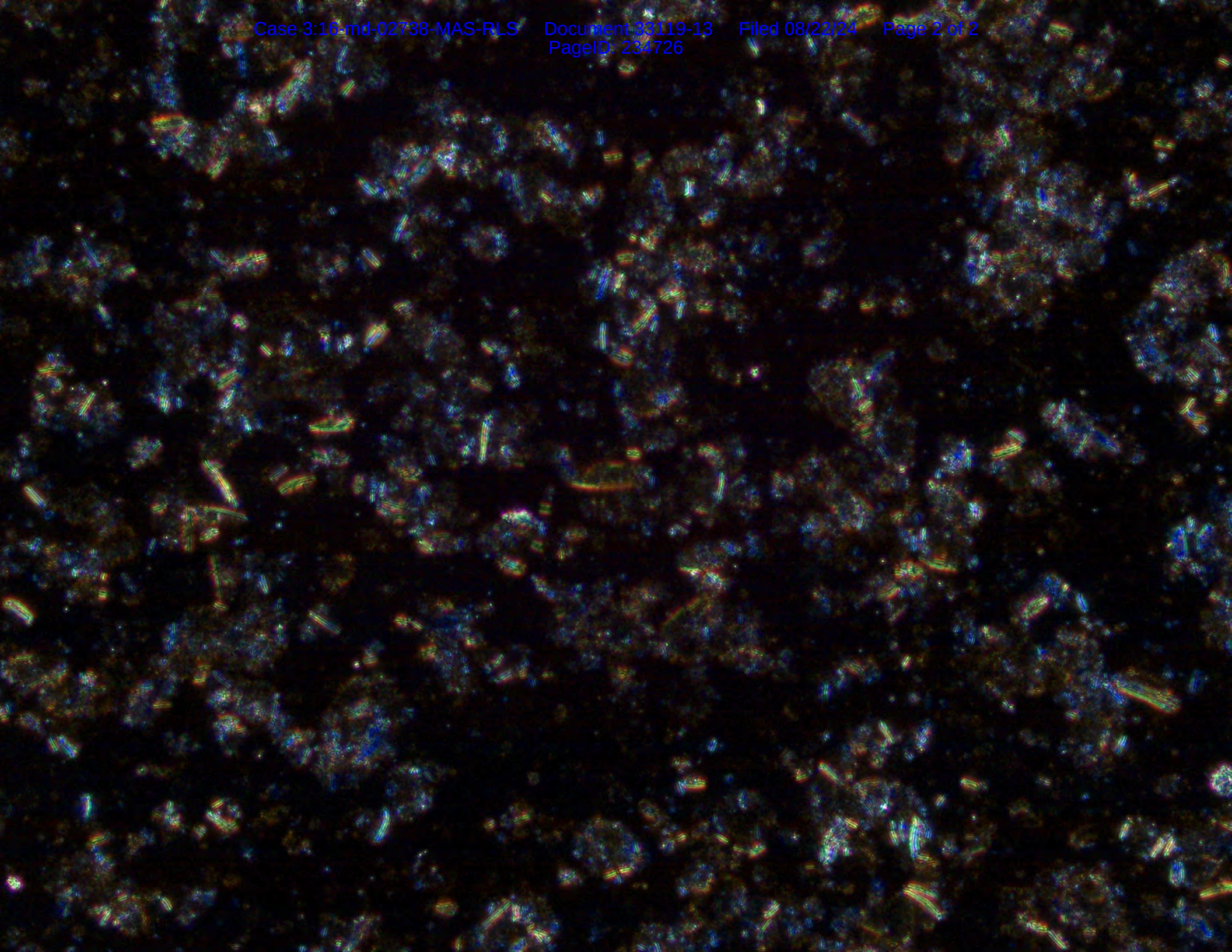EXHIBIT 11